

Thank you XXXXX for your request to analyse your current property portfolio utilising my property intel review systems and on-line data sources.

Enclosed are my initial views of your portfolio and initial suggestions for discussion at your 1-ON-1 meeting. (*Please note these suggestions are only a starting point for discussion* and are based on the current state of the property market and may or may not be suitable in the future.)

Included is a review of each property you own plus assessing Suburb insights for the suburbs your properties are located within.

## Please read this review thoroughly prior to our 1-ON-1 meeting.

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# Review

# **Summary**

Reports x 8

Page 3	Portfolio Overview	Portfolio Overview Summary
4	Portfolio Allocation	Your portfolio XXXXXXXXXXXXXXXXXX strategy XXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXXX
5-10	Property Reviews	Portfolio Allocation  XXXXX Allocation: XXXXXXXXXXXXXXXXXXXXXXXXXXX your portfolio being xxxxxxxxxxxxxxxxxxxxxxxx this has its benefits but also some drawbacks.
11-12	Suburb Insights	X XXXX Allocation: xxxxxxxxxxxxxxxx upside (apart from xxxxxxxxxxx).
13-14	Mortgage Funding	XXXXXXX Allocation: xxxxxxxxxxxxxxxx with your portfolio split xxxxxxxxx.
15-16	Initial Recommendations Summary	Property Reviews  xxxxxxxxx appear to have xxxxxxx upside and xxxxxxxxx with upside potential.  Several of your XXXXX appear to be xxxxxxxxxxxx
	Attachments Property Reports x 16	Suburb Insights xxxxxxx suburbs appear to be undervalued at current market prices (by xx%). Fortunately, in your portfolio, xxxxx looks the most promising for xxxxx Capital Growth when xxxxxxx.
	XXXXXXX	Mortgage Funding  1. Your mortgage xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx

2. Your xxxxxx mortgage interest rate xxxxxxxx.

3. Your xxxxx are heavily xxxxxxx

## Portfolio Overview

- The xxxxxx value estimates in the xxxxx appear to be xxxxxxx. On the other hand, your xxxxx appear to be somewhat xxxxxx given the xxxxx. However, I expect xxxxx within the next 12 xxxxx months to xxxxxxxxx
- The property at xxxxxx is your xxxxx that xxxxxxxxx that you could xxxxx subject to xxxxxxxxxx. It will pay to xxxxxxxxxx with the view to xxxxxx as soon as xxxxx xxxxxxxxx
- You own xxxxxx xxxxx with the xxxxx to xxxxxxxt. i.e. xxxx Ave, xxxx Ave and xxxx Road. Whilst this
  is a xxxx xxxx it is xxxx xxxx on being xxxxxx which may xxxxxx in the xxxxx term. That adds a
  degree of uncertainty and xxxxxxxxxx to xxxxxxx properties. That doesn't mean you xxxxxxx, but the
  xxxxxxxx should not be underestimated either.

Moving forward some of your properties have limited potential to add further value over and above any market value movements, nor do they xxxxx in future (i.e. to xxx on xxxxx.)

My full suggestions for discussion of how you may best progress your portfolio (and maximise your invested capital) are outlined in my **Initial Recommendations Summary on pages 16-17** 

## Portfolio Allocation

#### **Xxxxxxxxxx** Allocation:

Most of your portfolio is xxxxxxxx. This strategy xxxxxxx xxxxxx xxxxxxx with the next property cycle Boom because xxxxxxxx are the early benefactors of xxxxxxxxxx

However, xxxxxx the Boom xxxxxx and xxxxxxx growth xxxxxx you will not be able to benefit from xxxxxx of value rises xxxxxxxx.

Traditionally xxxxxxxx in the surrounding xxxxxxx suburbs and due to the xxxxxxxx impact there is currently the opportunity to xxxxxx relatively safely with a reasonable xxxxxxx whilst xxxxxxxxx will benefit significantly once the xxxxxxxx. You could xxxxxxxxxxxx with limited upside xxxxxx (other than market growth) and xxxxxxxx into xxxxxxxxxxx that will then capitalize on the expected xxxxxxxxxxx.

Your xxxxxxxx property purchases have sensibly diversified your xxxxxxxxx to some degree outside of the balance of xxxxxxxxxx.

#### **Property XXXXXX Allocation:**

Your xxxxxxxx properties should offer xxxxxxxx due to the xxxxxxxx. These properties offer a xxxxxxxx alongside your xxxxxxxx without being xxxxxxxxx to the xxxxxxxxx.

#### XXXXX Allocation:

Allocated xxxxxxxxxxx. Your major portfolio xxxxxxxxxx being xxxxxx with % ofxxxxxxxxx. Your xxxxxxx allocation being xxxxxxxxx is conservative and has served you well to date. (See Suburb Insights for more on specific Suburbs)

## **Property Reviews**

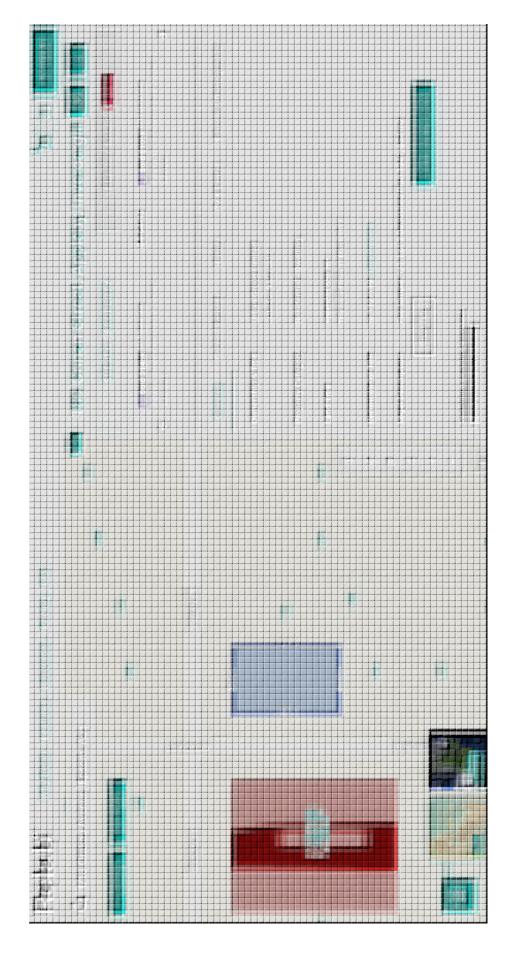
Several properties appear to have xxxxxxxx and may be xxxxxx and xxxxxxxxxxxxxxxxx in xxxxxxxx suburbs with xxxxxxxx to capitalize on current soft xxxxxxxxxxxxx

Enclosed are individual xxxxxxxxx reports xxxxxxx for each of your 16 properties.

My review comments for each property are:

Although to be fair your xxxxxxxxxx here is xxxxxxxxx and the return is reasonable when compared to xxxxxxxxxxx





#### 2) XXXXXXXXXXXX

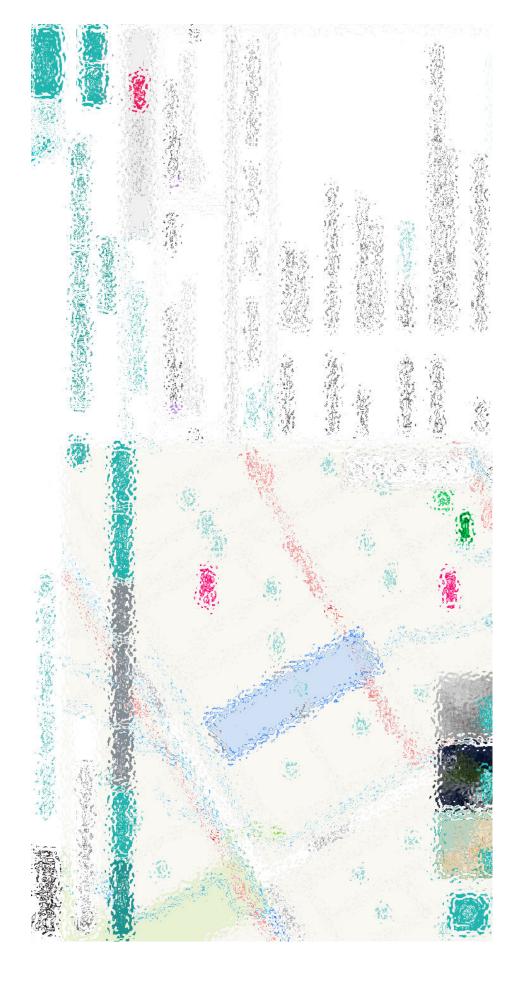
- a. Potential for xxxxxxxxx to xxxxxx in future with xxxxx (Refer to draft xxxxxx assessment attached)
- b. Rent xxxxx and may be xxxxxxxxx.





#### 3) XXXXXXXXXXX

- a. XXXXXXX
- b. XXXXXXXXX.



#### 4) XXXXXXXXX

a. I'm struggling to XXXXXXXX

#### 5) XXXXXXXXXX

- b. XXXXXXXX
- c. XXXXXXXXX



#### 6) XXXXXXXXX

d. XXXXXX

#### 7) XXXXXXXXXX

a. I'm struggling to XXXXXXXX

#### 8) XXXXXXXXX

- a. XXXXXXXX
- b. XXXXXXXXX



#### 9) XXXXXXXXX

a. XXXXXX

#### 10) XXXXXXXXXX

a. I'm struggling to XXXXXXX

#### 11) XXXXXXXXXX

- a. XXXXXXXX
- b. XXXXXXXXX



- 12) XXXXXXXXX
  - a. XXXXXX
- 13) XXXXXXXXXX
  - a. I'm struggling to XXXXXXXX
- 14) XXXXXXXXXX
  - a. XXXXXXXX
  - b. XXXXXXXXX



- 15) XXXXXXXXX
  - a. XXXXXX
- 16) XXXXXXXXXX
  - a. I'm struggling to XXXXXXXX

## Suburb Insights

My Suburb Insight conclusions are outlined below:

Notes: i) In respect of each Suburbs price growth data, I have assessed the XXXXXXX for each Suburb compared to that Suburbs XXXXXXXX (i.e. XXXXXXX)

- ii) **Recovery Outlook Capital Growth** is my 1 year forecast of estimated value growth commencing XXXXXXXXX.
- iii) Capital Growth Scale = STRONG (10%+) / SOUND (5-10%) / REASONABLE (3-5%) / LIGHT (0-3%)
  NEGATIVE (-%)
- 1) **XXXXXXX** Total XXXXXXXXX = + **0.9%**

Recovery Outlook Capital Growth = LIGHT capital growth

XXXXXXXXX = 3.4%

XXXXXXXX = 66% of XXXXXXXX

**Overview:** Property price growth XXXXXXXX era but does XXXXXX resultant from the XXXXX investors who have benefited xxxxxxx seeking xxxx xxxx. Xxxxx also has a reasonable rental market due to XXXXXXX

N.B. All Auckland xxxxxx = -xxxxxx%

2) XXXXXXX - Total XXXXXXXXXX = + 7%

Recovery Outlook Capital Growth = SOUND capital growth

XXXXXXXXX = 3.4%

XXXXXXXX = 109% of XXXXXXXX

**Overview:** Property price growth XXXXXXXX era but does XXXXXX resultant from xxxxxx xxxx. Xxxxx also has a xxxxxx XXXXXXX

N.B. <u>All Auckland xxxxxx</u> = -xxxxxx%

3) **XXXXXXX** - Total XXXXXXXXXX = + **0.9%** 

Recovery Outlook Capital Growth = LIGHT capital growth

XXXXXXXXX = 3.4%

XXXXXXXX = 66% of XXXXXXXX

**Overview:** Property price growth XXXXXXXX era but does XXXXXX resultant from the XXXXX investors who have benefited xxxxxxx seeking xxxx xxxx. Xxxxx also has a reasonable rental market due to XXXXXXX

N.B. All Auckland xxxxxx = -xxxxxx%

#### 4) XXXXXXX - Total XXXXXXXXXX = -5%

Recovery Outlook Capital Growth = SOUND capital growth

XXXXXXXXX = 3.4%

XXXXXXXX = 109% of XXXXXXXX

**Overview:** Property price growth XXXXXXXX era but does XXXXXX resultant from xxxxxx xxxx. Xxxxx also

has a xxxxxx XXXXXXX

#### N.B. <u>All Auckland xxxxxx</u> = -xxxxxx%

XXXXXXX - Total XXXXXXXXXX = - 3%

Recovery Outlook Capital Growth = SOUND capital growth

XXXXXXXXX = 3.4%

XXXXXXXX = 109% of XXXXXXXX

Overview: Property price growth XXXXXXXX era but does XXXXXX resultant from xxxxxx xxxx. Xxxxx also

has a xxxxxx XXXXXXX

#### N.B. All Auckland xxxxxx = -xxxxxx%

#### 5) XXXXXXX - Total XXXXXXXXXX = + 5%

Recovery Outlook Capital Growth = SOUND capital growth

XXXXXXXXX = 3.4%

XXXXXXXX = 109% of XXXXXXXX

Overview: Property price growth XXXXXXXX era but does XXXXXX resultant from xxxxxx xxxx. Xxxxx also

has a xxxxxx XXXXXXX

#### N.B. All Auckland xxxxxx = -xxxxxx%

# Mortgage Funding

**XXXXX**: You have xxxxx Bank xxxx risk xxxxxxx mostly xxxxx xxxxx.

xxxx have xxxxxxx and I suggest you xxxxxxxxxx. You also have a very xxxxx Bank xxxxxxxx

I suggest you consider xxxxxxxxx as xxxxxxxxxx for the xxxxxxxx, subject to xxxxxxx



XXXXXX: Your XXXXXXX interest xxxxxxx

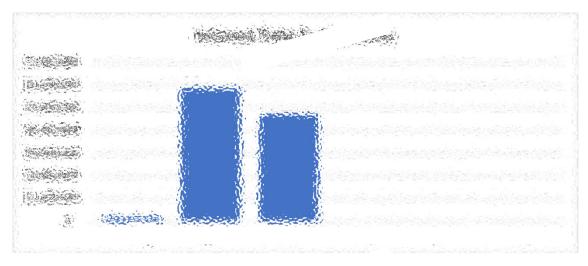
To achieve XXXXXX your xxxxx xxxxxx).

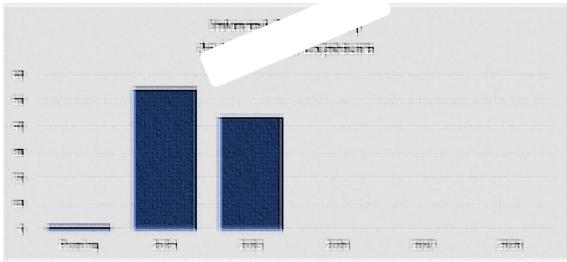


# Mortgage Funding (Cont'd)

**XXXXXX**: Your XXXXX is XXXXXX which is XXXXXXXXX assuming XXXX will XXXXX however the degree of XXXXXX does expose XXXXXXXXXXXXXX reason.

I suggest xxxxx xxxxxx that you consider xxxxxxxxx. So xxxxxx of your total xxxxxx to xxxx to reduce your xxxxxxxx





**XXXXXXXXXX**: Your XXXXXX is <u>very xxxxx</u> based on xxxxxxxxxxx.

# **Initial Recommendations Summary**

Your portfolio has xxxxx which has xxxxx. You have xxx with the intention of xxxx and this carries some opportunity cost whilst xxxxxx.

However, moving forward there are three main observations I can see.

- 1) You have xxxxxxxxx
- 2) You have xx properties which xxxxxxxxx.
- 3) There is currently a window of opportunity to xxxxxx by xxxxx with xxxxxxx.

## Portfolio Allocation

I suggest you seriously *consider* xxxxxxxxx potential.

- a) xxxxxxxx Due to. Although to be fair xxxxxx
- b) xxxxxxxx Due to xxxxxx
- c) xxxxxxxxx Due to xxxxxxxx
- d) xxxxxxx Due to xxxxxx
- e) xxxxxx Due to xxxxxx

#### Property xxx / xxxxxx/ xxxxx

Due to xxxxxx, and xxxxx there is currently a window of opportunity to xxxxxxxx

My suggestion is to xxxx at least xxxxxxxx or alternatively xxxx which typically require xxxxxx xxxx increase significantly xxxxx Boom xxxxxx.

## **Property Reviews**

- 1) I suggest it may be appropriate to xxxxxxxx
- 2) I suggest further investigation via xxxxx of xxxxx of xxxx (before deciding to xxxxx) due to the xxxxx
- 3) Unless there are specific circumstances justifying xxxxxxxx then I suggest you xxxx for potential
  - a) xxxxxxx
  - b) xxxxxxx
  - c) xxxxxxx
  - d) xxxxxxx
  - e) xxxxxxx

# **Suburb Insights**

xxxxxxxx appear to be undervalued at current market prices (by up to xxxxx%).

Fortunately, xxxxx looks the most promising Suburb in your portfolio for STRONG Recovery Capital Growth.

# Mortgage Funding

- 1. I suggest you consider xxxxxxxx subject to xxxxxx
- 2. I suggest you xxxxxxxx